2. REVENUE AND OTHER INCOME

The revenue note below disaggregates revenue based on the type of customer (private, government and public healthcare facilities and corporate institutions) as well as per type of services (hospitals and complementary services, healthcare services, diagnostic services and growth initiatives) per geographical region (southern Africa and international), similar to the segmental report (refer note 9)

Management believes that both disaggregations depict how the nature, amount, timing and uncertainty of the Group's revenue and cash flows are affected by economic factors.

	2019 R'm	2018 R'm
Disaggregation of revenue based on the type of customer		
Contract from customers		
Private (including private medical aids and cash paying patients)	**18 031**	16 302
Government and public healthcare facilities	**5 299**	6 453
Corporate institutions	**2 263**	658
Other revenue		
Rental income related to auxiliary services	**79**	75
Total revenue	**25 672**	23 488
Disaggregation of revenue based on type of services per geographical region		
Southern Africa		
Hospitals and complementary services	**17 213**	16 118
Healthcare services	**1 259**	1 122
International		
Diagnostic services	**5 582**	4 922
Healthcare services	**1 349**	1 260
Growth initiatives	**269**	66
Total revenue	**25 672**	23 488
Timing of revenue recognition[1]		
Over time	**14 306**	
At a point in time	**11 366**	
Total revenue	**25 672**	
Other income		
Other rental income	**99**	91
Other income	**133**	137
Total other income	**232**	228

[1] IFRS 15 was adopted during the current year, without restating comparative periods.

3. EMPLOYEE BENEFITS EXPENSE

Salaries	**6 488**	5 822
Long-term incentive scheme	**21**	11
Share-based payment – Life Healthcare employee share trust	**58**	50
Severance payments	**1**	51
Agency fees	**1 384**	1 318
Medical aid contributions	**282**	258
Pension fund costs – defined benefit and contribution plans	**74**	19
Provident fund costs – defined contribution plans	**219**	200
Social security costs	**257**	226
Other	**76**	109
	8 860	8 064

Includes executive directors' and prescribed officers' remuneration.